

Impact:

- How has that affected...
- How would that impact...

Past Experience:

- What has been...
- What obstacles... (How did you resolve them?)
- How useful has it been to...
- What happened when...
- What was it like to...
- What (*do you do / have you done*) when...
- What would you change about...

Cause and Effect:

- What (*caused / led to*)...
- What were the reasons behind...
- If you could have (*Insert Solution*), how would that impact...

Current Situation:

- How do you (*measure / define / use*)...
- What (*process / areas / factors / criteria / functions / role / kinds*)...
- What (*progress / challenges*)...
- What (*goals / outcomes / results*)...
- What is missing...
- What other solutions have you considered?
- What have you done to... (What were the results...)
- What would you need to...
- What impressed you about... What were their strengths? What areas weren't addressed to your satisfaction? How so?

Clarification:

- What do you mean by...
- Why is that important to...
- Tell me (*about / how / what happened*)...
- Elaborate on that point a little bit...
- Let me make sure I understand you. You're saying...

Individual Perception / Motivation:

- How do you see...
- Why do you think...
- How do you feel about...
- What would you (*like to see / change about*)...
- If you could create your ideal solution, what would it include? (Why?)
- What do you see as possible solutions?
- What benefits do you see in...
- What do you consider...
- What made you...
- What were your thoughts when...
- What are your thoughts about (*Insert Observation*)?
- What do you (*know / like*) about...
- Describe your attitude toward...
- What (*questions / concerns*) do you have...
- What do you value in... (Why is that important to you?)

Future Projections:

- How would something like that have (*helped you / saved you*)...
- What are some ways you can see using...
- Ideally, what would you like an (*Insert Solution*) to do for you?
- What would you be willing...
- What would it take...
- What could (*Insert Party*) do to...
- What would be involved in...
- What would happen if...

Other:

- Who else...
- Where else...
- How well...
- On a scale of 1-10, with 10 being highest grade, how would you rate (*Insert Item*)? (Why?)
- How much would...
- How often...
- Is there anything in particular that... (Why?)